

Impactive are delivery experts. We improve project success rates by focussing on the fundamentals of delivery.

As a fast growing, dynamic consulting firm, we have built an enviable reputation for helping businesses rise to their challenges, big or small.

68% of projects fail because they don't get the basics right – don't let yours be one.

ABOUT IMPACTIVE

The Impactive ethos is to get it right and keep it tight from the outset. We bring strong project management and control; best practice in business analysis and solution design; absolute focus on delivery; and we work with energy and good humour.

The Impactive engagement model is flexible. Whether you wish to select from our structured service offerings, require help with a discrete task or simply need to bolster project teams with highly skilled resources - we can help.

Impactive services are targeted at answering the fundamental questions of project delivery; 'WHY' do you need to do something, exactly 'WHAT' it is you need to do, and 'HOW' do you best do it.

SERVICES TARGETED AT ANSWERING THE "WHY?"

At impactive we bring our experience to examining exactly why your organisation requires change. You may be reacting to market trends, competitor analysis or simply fixing a perceived problem. Our common sense approach will ensure you are asking and answering the correct question at the very outset only embarking on technology change where the benefits will truly be realised.

Business Case Generation. Impactive helps create robust business cases ensuring that the expected benefits are clearly defined, realistic and the success factors are understood.

Technology Strategy & Roadmap. Impactive helps customers develop their technology roadmap to meet the increasing and ever more varied demands of their business. We consider all factors and constraints in order to create exactly the right technology fit for your organisation.

SERVICES TARGETED AT ANSWERING THE "WHAT?"

Impactive offer a range of services focused on defining exactly 'what' it is that must be delivered to meet a businesses objective. These services can be used independently of each other or as a complimentary package. Either way you can be certain your exact requirements (be they business or technology) will be clear to everyone every time... and that includes You!

Business Analysis. Impactive delivers crystal clear Requirements Analysis, ensuring effective communication to a range of audiences reducing the number of downstream errors caused by misinterpretation or gaps. We are experts in the use of UML to describe requirements but use this as appropriate and complemented by other techniques to provide total clarity.

Solution Design. Impactive translates business needs into feasible solution designs, helping to drive simplification and de-risk IT estates.

Product Selection. Impactive helps to match appropriate technologies to requirements and will work with you to facilitate any procurement and third party engagements that may be required, for example: RFI, RFP and Product Evaluation.

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SERVICES TARGETED AT ANSWERING THE “HOW?”

Impactive offer services tailored to ensure successful project delivery by providing focused management and leadership to all disciplines and phases of a project. We believe that one size does not fit all and our services define exactly how to deliver your specific project.

Project Mobilisation. Impactive implements a highly effective approach to project mobilisation bringing together the aspects of why, what and how in order to set a clear path to implementation.

Project Delivery. Impactive brings management and leadership to a project from inception to implementation, spanning Business and IT and working with a diverse range of suppliers and technologies to deliver the required business outcome.

Project Review and Recovery. Impactive helps customers to assess whether projects are ready to move into the next phase, reviewing coverage, completeness and quality of deliverables as well as project governance, readiness of delivery and test teams to take the project forward. Impactive helps customers get projects back on track.

EXAMPLES OF OUR WORK

Database and Application Migration Programme at an International Credit Reference agency: (Answering the ‘What’ through Business Analysis & Data Architecture) Providing business analysis and data architecture expertise to a multi-year database and application refresh programme which will enable the Global Product Development function to bring more innovative, relevant products to market more quickly.

Divestment programme at UK Retail Bank: (Answering the ‘What’ through Solution Design and the ‘How’ with Project Mobilisation services) Responsible for defining the IT implementation strategy, programme mobilisation activities and setting up the Enterprise Design function for the entire programme which is one of the largest IT programmes in Europe and will create the 7th largest bank in the UK.

Integration programme at a UK Retail Bank: (Answering the ‘What’ through Business Analysis) Responsible for managing the requirements for the core rebranding changes to the Personal Banking System and Counter applications

and for then providing continuity of support throughout the implementation phases, managing a diverse set of stakeholders across the combined businesses.

Platform upgrade at UK Retail Bank: (Addressing the ‘How’ with Project Delivery Service) Management of a complex 18 month, multi-vendor programme to upgrade the bank’s entire sales platform, including the rationalisation of the software assets and migration to single version of the underlying products; upgrade of all system software and required third party systems (e.g. IBM Websphere, Oracle, AIX); procurement and implementation of entire new hardware platform across all environments and including significant improvements in resilience and scalability.

Supporting digital platform procurement for a government department: (Answering the “What” through Business Analysis.) Responsible for the Requirements work stream on a major digital platform procurement exercise, involving stakeholders across multiple government departments and paving the way for procurement of government cloud based services under the G-Cloud programme.

Multi Channel desktop strategy for a UK Retail Bank: (Answering the ‘What’ through Solution Design) Delivered Solution Architecture design for unified desktop application to both telephone banking and branch network, enabling core banking processes to be delivered once and re-used across channels.

Financial review and recommendation application for a UK Retail Bank: (Answering the “Why” through Business Case Generation and the “What” through Business Analysis and Solution Design) Design and implementation of significant capability to allow branch staff to perform financial health check, track a customer’s external product holdings (to add to the knowledge of the internal holdings), make appropriate recommendations for the “next best action”, and link to the fulfilment processes through a new “integrated product basket” capability.

Performance Improvement across a suite of business applications for a major Telco provider: Responsible for ensuring the scalability of the newly implemented Billing, Order Management, EAI and CRM applications in line with aggressive account migration requirements from Carphone Warehouse, AOL and Tiscali.

ENQUIRIES

To find out more about Impactive, why not check out our website www.impactiveltd.com

Or contact us – we’d love to hear from you...enquiries@impactiveltd.com . Telephone: 020 3178 6265

Impactive Ltd

The Office Marylebone, 12 Melcombe Place, London, NW1 6JJ

Registered in England: 5976449